

CAN A QUARTER CHANGE THE WAY THE WORLD LOOKS AT INDOOR TANNING?



CAN IT PAY FOR A CAREFULLY TARGETED MEDIA
CAMPAIGN MANAGED BY A HIGH-PROFILE
PR AGENCY?

CAN IT HELP EDUCATE POLITICIANS SO THEY'LL
WORK WITH OUR INDUSTRY TO HELP TANNING
SALONS INSTEAD OF HURTING THEM?

CAN IT PAY FOR HIGHLY CREDIBLE SCIENTISTS
TO CONDUCT RESEARCH THAT SHOWS THE
TRUTH ABOUT MODERATE UV EXPOSURE?

FIND OUT HOW YOU CAN MAKE A DIFFERENCE IN
YOUR SALON'S FUTURE ONE QUARTER AT A TIME

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ON





PARTICIPATION AGREEMENT

This Agreement (“this Agreement”) is dated _____ and is between the American Suntanning Association (“ASA”) and _____ (“Salon Owner”).

NOW, THEREFORE, the parties hereto hereby agree as follows:

1. Salon Owner agrees to pay to the ASA \$0.25 per bottle of tanning lotion sold by Salon Owner during the term of this Agreement. Salon Owner agrees to pay such amount by instructing all of Salon Owner’s suppliers of tanning lotion to include the \$0.25 per bottle dues fee on all invoices for tanning lotion sold to Salon Owner by such suppliers on the understanding that each of Salon Owner’s lotion suppliers has agreed with the ASA to collect the \$0.25 per bottle dues fee from Salon Owner, to keep an accurate account of all bottles of tanning lotions sold to Salon Owner and to promptly remit the \$0.25 per bottle amounts to the ASA.

2. Salon Owner’s present supplier(s) of tanning lotion are listed below:

Salon Owner agrees to keep such list current by promptly notifying the ASA of any changes in Salon Owner’s lotion suppliers

3. This program will commence on _____ and will apply to all lotions purchased by Salon Owner during the term of this Agreement. For purposes of this Agreement, all tanning lotions purchased by Salon Owner in any calendar month will be deemed to have been sold by Salon Owner in such month.

4. This Agreement shall be in effect starting at the Agreement date. If the Salon Owner wishes to terminate this agreement, they must do so in writing with at least a 30 day notice.

IN WITNESS WHEREOF, the parties have executed and delivered this Agreement as of the date and year first mentioned above.

AMERICAN SUNTANNING ASSOCIATION

[Name of Salon Owner]

By: _____

By: _____